

# **2025 ALLIANCE SPONSORSHIP**

Build Relationships. Grow Business. Support Commercial Real Estate.



Participation in the Alliance Sponsorship program is a benefit of CRCBR membership.

# THE CHARLOTTE REGION COMMERCIAL BOARD OF REALTORS® IS A THRIVING AND DYNAMIC PROFESSIONAL ASSOCIATION.

CRCBR is the state's largest and most active commercial real estate association. Membership provides a shared purpose, vision, and mission to promote and protect the commercial real estate industry professional. It offers an opportunity to develop lifelong professional affiliations, creates an outlet for community involvement, and serves as a platform for defending private property rights.

LEARN

# **NETWORK**

#### Bringing people together.

Connect with over 1,000 CRE professionals at various events including Circle of Excellence awards, golf tournaments, Fall event and networking socials.

### Providing CRE specific education.

Enhance your commercial real estate knowledge through specialized education, from continuing education courses to Breakfast with Brokers and CRE Chats.

# **ADVOCATE**

11/

**Speaking on your behalf.** Support the CRE industry by monitoring legislation, working with elected officials, and informing our members of public policy issues.

### Creating leaders in CRE.

LEAD

Develop leadership skills through our Leadership Class, partnerships with local universities, and community and industry investments.

# TRANSACT

#### Doing business.

Facilitate deals and stay informed through access to SiteIndex, market reports, and put it in writing with Zipforms.

# MANAGE

### Offering resources to manage your business.

Providing access to NCR legal hotline, tech support, mediation/ arbitration services, and discount benefit programs.

As a sponsor, you'll gain prominent visibility among industry professionals. Each sponsorship package is curated to align with your needs and enhance your brand recognition.

## CHARLOTTE REGION

# A 2024 OVERVIEW

1000+ Members

**\*\*\*\*\*\*\*\*\*\*\*** 

**CRE/BROKERS** 851

Industry Partners

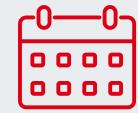
Re:Source 78

Public Sector

400+ Subscribers to SiteIndex with



### 43,617 Properties



# **OVER 1000 ATTENDEES**

at 30 in-person events & 15 virtual events



**41 ALLIANCE SPONSORS** 

supporting our mission



\$10,004 RAISED for RPAC & CRE-PAC by 196 contributors

As of 05/2024





# **BENEFITS OF SPONSORSHIP**

The impact of sponsorship includes networking with industry leaders, building relationships that lead to referrals and deals, and supporting the commercial real estate industry. As a sponsor, you will gain:

#### **BRAND VISIBILTY**

Gain recognition among industry leaders.

Showcase your brand to the largest commercial real estate association in the Charlotte region.

### ENGAGEMENT

Deepen connections with the largest network of CRE professionals.

Demonstrate your firm's expertise, innovation, projects and listings by aligning with CRCBR.

#### SUPPORT THE MISSION

Deliver your message to the right people.

Maximize your voice through CRCBR. Help strenghten the network of brokers through education, networking, and advocacy.

For more information about sponsorship and getting involved, contact info@crcbr.org or visit **crcbr.org/sponsorship-opportunities.** 

# WHY SPONSOR?

	Chairman \$7,500	Champion \$5,500	Partner \$4,000	Foundation \$2,500	Supporting \$1,750
BRANDING & RECOGNITION					
Website Sponsor banner at all events Event promotional emails <i>The Voice</i> newsletter Dedicated social media post	LOGO LOGO LOGO 1	LOGO LOGO LOGO 1	LOGO LOGO	NAME NAME	NAME NAME
PROGRAMMING Program registrations annually (excluding golf)	10	8	6	4	
Spring or Fall golf team Flight choice (AM or PM) if applicable Discount on event sponsorships	FULL YES 10%	FULL	HALF		
PARTICIPATION					
Industry partner membership (If applicable) Speak at board of directors meeting	YES YES	YES	YES		



# WORDS FROM OUR SPONSORS

Don't know if an Alliance Sponsorship is right for you? Don't just take our word for it. Here are reviews from just a few of our Alliance sponsors.



KATE UREY

*SVP Leasing & Redevelopment, Northwood Office* 

CRCBR is more than just a partnership – it's become a fundamental part of the Charlotte brokerage community. Our sponsorship allows us to maintain, create and support relationships with local commercial real estate brokers and ultimately help drive the entire Charlotte market forward.



### **ANDRE COLLINS**

Founding Partner First & Early Partners

Our alliance with CRCBR represents a commitment not just to our own growth, but to the broader advancement of the real estate industry. Through supporting CRCBR, we foster innovation, champion best practices, and benefit from engaging opportunities in a nurturing environment where everyone truly thrives.



#### **DEANE TRUE**

Director of Commercial Lending Skyla Credit Union

I've been tracking the business that has been referred to Skyla Credit Union over the last 10yrs and I found over \$12,600,000 from direct referrals of commercial real estate loans along with accompanying business accounts. A good portion of which have turned into repeat business and referrals to other business prospects.



# THANK YOU TO THE 2024 ALLIANCE SPONSORS

CHAIRMAN	CHAMPION	PARTNER	FOUNDATION
- CATAWBA- LANDS CONSERVANCY LAND   MATER   FARMS   NATURE	CRESCENT	EAST AST AST ACCUMEASURE "As Built" Computer Drafted Floor Plans Accurately Measured Accurately Drawn	CBRE First & Early Partners Langan
CHARLOTTE REGIONAL BUSINESS ALLIANCE®	THE KEITH CORPORATION	BEACON PARTNERS	Prologis TI Interiors
CK Childress Klein	Lincoln	MOODY'S BUSINESS JOURNAL	SUPPORTING
	PLAYBOOK company	CUSHMAN & HARKER	Colliers International Foundry Commercial Insite Properties
NORTHWOOD office	RANGER		KDC Real Estate Development & Investments
SHORENSTEIN	SWINERTON	Merrifield Patrick Vermillion	MECA Commercial Real Estate Piedmont Properties Of The Carolinas, Inc.
Site	usbank.	REDLINE PROPERTY PARTNERS SKYLO union	
		Strata TRINITY PARTNERS	

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CHARLOTTE REGION

BOARD OF REALTORS

CRCBR